



#### The Mazza family has been making craft beverages on the shores of Lake Erie for more than 50 years.

Beginning with a single vineyard in 1972, our family – and beverage list – has extended to four locations and dozens of products, including wine, spirits, and craft beers. Today, Mazza produces more than 435,000 gallons of fresh juice and wine annually and has approximately 600 acres under grapes and grain cultivation in Lake Erie Wine Country in partnership with a network of long-established and well-regarded growing partners.



# FAMILY



#### Robert Mazza, Founder & President

A leader in the Pennsylvania wine industry with a focus on creating quality, local products, Bob has been leading the Mazza team with the help of his wife, Kathleen, and growing the Mazza business, along with the PA wine industry, since Mazza Vineyards' beginnings in 1972.

#### Mario Mazza, Vice President & General Manager

With a Bachelor of Science Degree in Chemical Engineering from Case Western Reserve University in Cleveland, OH, Mario went on to earn a Master's Degree in Enology from the University of Adelaide in Australia. While there, he gained experience in the Barossa Valley and in the Adelaide Hills. In addition to his early exposure to the family business, Mario has more than 15 years of experience in research  $\varepsilon$  commercial winemaking, as well as sensory training including participating in the founding and ongoing administration of the PA Wine Quality Initiative. He has a passion for quality and excellence in both process and product.



#### Guillermo Lombardo, Head Winemaker

Guillermo, originally from Mendoza, Argentina, received his Bachelor's Degree in Enology in his home town, where he also worked for several wineries as well as for his family's farm and vineyards. Grapes and wine run in his family as his mother is a winemaker and his dad a grape grower. He brings international experience in winemaking from Australia, along with experience from nearby Long Island, NY. Guillermo believes that a passion for people and for quality work are the main pillars for making great wines, and we are excited to have him as a part of our team.



### OUR WINEMAKING LINEAGE

1973-1977 Helmut kranich

1977-1980 FRANK MAZZA

1981-2008 gary mosier

2008-2012 Mario Mazza







ANEEP PRADHAN Assistant Winemaker 2018-2019



**Helmut** graduated from the famed school of enology at Geisenheim and he came to Mazza Vineyards from Henkle and Sekt Co, one of the largest wineries in Germany. At the age of 23, he had the distinction of being one of the youngest winemakers in the Eastern U.S. Kranich helped Mazza to create distinguished Rieslings and other wines in the Germanic style.

**Frank**, co-founder of Mazza Vineyards, employed winemaking techniques and traditions passed down from his father who tended to 40 acres of sloping terrain planted with figs, chestnuts, and vineyards in Calabria, Italy until he left for the U.S. in 1954.

**Gary** studied alongside Helmut and Frank since 1973. Gary led the first Ice Wine vintage in 1984 and worked with Mario Mazza to develop the new wine lists for Mazza Chautauqua Cellars and the South Shore Wine Company when those operations launched in 2006 and 2007 respectively. Gary was an integral part of Mazza Vineyards until his passing.



> GARY MOSIER + HELMUT KRANICH

**Mario** returned from Australia to the family business, bringing with him the experience of studying enology at the University of Adelaide and working in the Barossa Valley and other regions in South Australia.

**Peter's** experience working in California, Australia, and Europe helped to develop the Bare Bones series for Mazza Vineyards. Peter also produced the first vintage of Grüner Veltliner in 2012 for the South Shore Wine Company.

**Carolina** continued to refine the existing blends and wines through a variety of techniques learned from experience working in New Zealand, Chile, Uruguay, and California. Carolina produced the first Carmine vintage in 2015 for the South Shore Wine Company and the 2016 vintage of Teroldego for Mazza Vineyards.



> MARIO MAZZA + PETER SZERDAHELYI

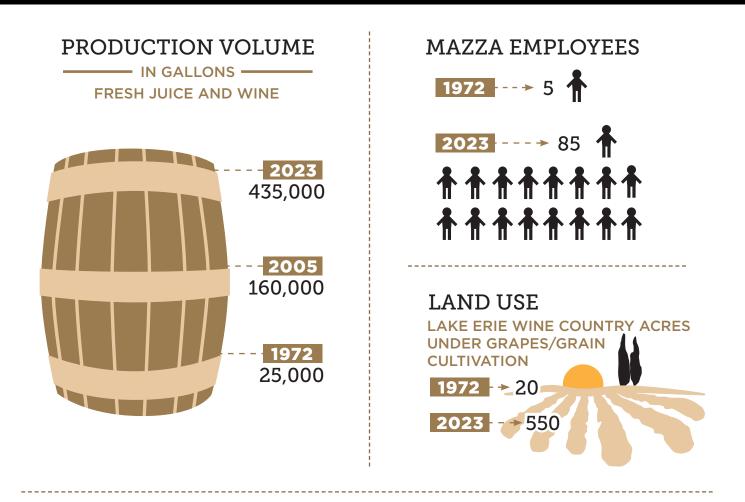
**Ana** brought her experience from Portugal, Burgundy, and New Zealand to build upon her predecessors' efforts and helped hone wines in the portfolio, including Grüner Veltliner.

**Aneep** completed his M.Sc. in Viticulture & Enology (Euromaster Vinifera – France & Germany) and then traveled doing internships and harvests in Europe, New Zealand, and California.

**Guillermo** originally from Mendoza, Argentina, received his Bachelor's Degree in Enology in his home town, where he also worked for several wineries as well as for his family's farm and vineyards.



# MAZZA KEEPS<br/> **GROWING**



#### TOTAL BOTTLES OF WINE SOLD







Mazza Vineyards, nestled along the shores of Lake Erie, is the Mazza family's flagship location. The winery was founded and built in 1972 by brothers Robert and Frank Mazza in a rustic, Mediterranean style serving as tribute to the family's Italian roots.

Today, Mazza Vineyards is helmed by Robert and his son, Mario, and is one of the largest producers of wine in the state. Honoring the original mission to make exceptional wines, Mazza Vineyards serves up quality as much as quantity, garnering local, national, and international accolades. The Mazzas originally selected the Lake Erie Region for its cool offshore breezes, sandy soil, and plateau-like topography. This unique combination of conditions is ideal for growing classic wine grapes and European hybrids.

Drawing inspiration, experience, and technique from a lineage of international winemakers hailing from Germany, Portugal, Argentina, and beyond, their clean, experimental New World approach to winemaking has resulted in a fascinating wine list that ranges from crisp and pristine to robust and fruitforward.





### THE TRIBUTE COLLECTION

C. C. C.

While our wine list has evolved from our first vintage in 1973, this core portfolio of classic varieties has served as its foundation decade over decade, celebrating the wines that we've continuously produced and continue to perfect.



MAZZA	
Chardonnau	

#### CHARDONNAY



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2021	VINTAGE	2021
LAKE ERIE	APPELATION	PENNSYLVANIA
Moorhead Farms, Martini Vineyards	VINEYARD/S	William Semelka Vineyards, Moorhead Farms
0.5%	RESIDUAL SUGAR	0.5%
12%	ALCOHOL	12%
Chardonnay (100%)	GRAPE/S	Pinot Grigio (100%)
3.38	PH	3.35
6.5 g/L	TA	5.8 g/L
Portion barrel fermented and aged sur lees in Mercier French Oak Puncheons for 6 months	OAK AGING	NA
VEGAN	DIETARY NOTES	VEGAN 🛞 GLUTEN FREE
MAZZA VINEYARDS		ENJOYMAZZA.COM

MAZZA VINEYARDS

<image/>	MAZZA VINEYARDS	
RIESLING		VIDAL BLANC
2020	VINTAGE	ŇV
PENNSYLVANIA	APPELATION	Pennsylvania
Szklenski Brothers Farm, William Semelka Vineyards	VINEYARD/S	Moorhead Farms, Bartlett Farms, Debonne Vineyards, Vineyard on the Knoll
0.6%	RESIDUAL SUGAR	3.4%
12%	ALCOHOL	12%
Riesling (100%)	GRAPE/S	Vidal Blanc (100%)
2.93	PH	3.31
7.0 g/L	TA	7.4 g/L
VEGAN 🛞 GLUTEN FREE	DIETARY NOTES	VEGAN () GLUTEN FREE

MERLOT		CABERNET FRANC
V		¥
2020	VINTAGE	2020
LAKE ERIE	APPELATION	LAKE ERIE
Moorhead Farms	VINEYARD/S	Szklenski Brothers Farm, William Semelka Vineyards
0%	RESIDUAL SUGAR	0%
12%	ALCOHOL	12%
Merlot (94%), Regent (6%)	GRAPE/S	Cabernet Franc (87%), Regent (8%), Merlot (4%)
3.65	PH	3.37
5.9 g/L	TA	7.0 g/L
Aged 19 months French Oak from François Frères, Seguin Moreau	OAK AGING	Aged 20 months in French Oak from Reuil, Mercier, D'Aquitaine, Orion, and Mercury
VEGAN	DIETARY NOTES	VEGAN

<text><text></text></text>	KAZZA UNEVARDS	<text></text>
PORT		CREAM SHERRY
NV	VINTAGE	NV
PENNSYLVANIA	APPELATION	PENNSYLVANIA
Various vineyards in the Pennsylvania region	VINEYARD/S	Various vineyards in the Pennsylvania region
7%	RESIDUAL SUGAR	7%
18%	ALCOHOL	16.5%
Concord (65%), Corot Noir (15%), DeChaunac (5%), Landot (5%), Chambourcin (5%), Merlot (5%)	GRAPE/S	Concord (100%)
3.41	PH	3.36
5.3 g/L	ТА	6.0 g/L
Aged 10 months in charred American Oak from World Cooperage	OAK AGING	Aged at least 2 years in used rum and used whiskey barrels
VEGAN	DIETARY NOTES	VEGAN
MAZZA VINEYARDS		ENJOYMAZZA.COM



10523

### LA FAMIGLIA COLLECTION

There's a place for tradition in winemaking, and there's a place for experimentation. This eclectic and ever-evolving collage is a toast to the latter, reflecting the impressively diverse and intentionally international lineage of winemakers who poured their hearts and souls, talent and techniques, into our wines.



L'ANIMA ROSÉ		TESORO
¥		¥
2021	VINTAGE	2021
LAKE ERIE	APPELATION	LAKE ERIE
Cortenay Semelka Vineyard, Martini Vineyards, Szklenski Brothers Farm, William Semelka Vineyards, Moorhead Farms	VINEYARD/S	Szklenski Farms
0.2%	RESIDUAL SUGAR	0%
12.5%	ALCOHOL	12%
Cabernet Franc (40%) Pinot Noir (25%), Merlot (18%), Lemberger (17%)	GRAPE/S	Riesling (100%)
3.48	PH	3.19
5.4 g/L	TA	6.5 g/L
N/A	OAK AGING	Aged 8 months in French oak from Mercier
VEGAN (B) GLUTEN FREE	DIETARY NOTES	<b>VEGAN</b> ENJOYMAZZA.COM

<text></text>	MAZZA VINEYARDS	
APPASSIONATO		LATE HARVEST VIDAL BLANC
v		¥
2020	VINTAGE	2020
LAKE ERIE	APPELATION	LAKE ERIE
William Semelka Vineyards	VINEYARD/S	Mazza Vineyards, Moorhead Farms
0%	RESIDUAL SUGAR	11.9%
15%	ALCOHOL	11.5%
Regent (95%) Petit Verdot (4%), Merlot (1%)	GRAPE/S	Vidal Blanc (100%)
3.71	PH	3.98
5.8 g/L	TA	8.33 g/L
Aged 14 months in French Oak from Mercier	OAK AGING	NA
VEGAN	DIETARY NOTES	VEGAN 🛞 GLUTEN FREE

MAZZA VINEYARADS





#### ICE WINE OF VIDAL BLANC

VINTAGE APPELATION VINEYARD/S RESIDUAL SUGAR ALCOHOL GRAPE/S PH TA



2019 LAKE ERIE Mazza Vineyards 16% 11% Vidal Blanc (100%) 3.92

9.2 g/L

PWA Wine Excellence Wine Excellence Winner; Top 10

PA Farm Show Double Gold; Best of Show

VinePair 92 pts; The 15 Best Sweet Wines for 2024

DIETARY NOTES

VEGAN 🏽 🛞 GLUTEN FREE

MAZZA VINEYARADS



### VINEYARD COUNTRY COLLECTION

\$**3.99** Leb

> Seven easy-sipping sweeter wines highlighting some of the region's signature grape varieties.







	PINK CATAWBA	COUNTRY RED	COUNTRY BLUSH
VINTAGE	NV	NV	NV
APPELATION	PENNSYLVANIA	LAKE ERIE	PENNSYLVANIA
VINEYARD/S	Various vineyards in the Pennsylvania appellation	Various vineyards in the Lake Erie appellation	Various vineyards in the Pennsylvania appellation
RESIDUAL SUGAR	8%	3%	3%
ALCOHOL	11%	11%	11%
GRAPE/S	Catawba (100%)	Corot Noir, Leon Millot, Marechal Foch, DeChaunac, Landot Noir, Noiret, Chambourcin, Frontenac	Steuben (100%)
PH	2.94	3.53	3.30
TA	11.6 g/L	6.9 g/L	6.3 g/L
AWARDS	VinePair - 89 pts; 13 Best Sweet Wines for 2023		
DIETARY NOTES	GLUTEN FREE	ເ∰gluten free ✓Vegan	(鍵) GLUTEN FREE ✓ VEGAN
AZZA VINEYARADS			ENJOYMAZZA.COM

NIAGARA		CONCORD
↓		•
NV	VINTAGE	NV
PENNSYLVANIA	APPELATION	PENNSYLVANIA
Various vineyards in the Pennsylvania appellation	VINEYARD/S	Various vineyards in the Pennsylvania appellation
7%	RESIDUAL SUGAR	10%
11%	ALCOHOL	11%
Niagara (100%)	GRAPE/S	Concord (100%)
3.24	PH	3.25
7.2 g/L	TA	6.8 g/L
<b>GLUTEN FREE</b>	DIETARY NOTES	VEGAN 🛞 GLUTEN FREE

	NINEYARDS   VINEYARDS   VINEYARDS	
VICTORIAN HOLIDAY WINE		
ŇV	VINTAGE	

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	J.	rme eeze	
PRODU	10%	e Chilled. Alc.by Vol.	VINEYARDS
UTER			******

#### WATERMELON BREEZE

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NV	VINTAGE	NV
PENNSYLVANIA	APPELATION	PENNSYLVANIA
Various vineyards in the Pennsylvania appellation	VINEYARD/S	Various vineyards in the Pennsylvania appellation
10%	RESIDUAL SUGAR	7%
11%	ALCOHOL	10%
Concord (100%)	GRAPE/S	Niagara (100%)
3.35	PH	2.83
7.2 g/L	TA	6.5 g/L
VEGAN 🛞 GLUTEN FREE	DIETARY NOTES	GLUTEN FREE

## COMMITTED TO OUR PARTNERS

Mazza Wines is committed to supporting our distribution partners. We work with our partners to identify individual market needs for advertising, sales incentives, sales support, on and off premise tasting programs, consumer marketing initiatives, etc.

Mazza keeps a branding and advertising agency on retainer to support our own promotional efforts as well as our partners'. We understand and respect the need for a polished presentation in the competitive wine marketplace. Our relationship with our agency provides quick turnaround of professionally produced print, digital, and video assets as we require.

#### MAZZA WINES CHECKLIST

- **QUALITY IN BOTTLE**
- **☑** COMPETITIVE PRICE
- ✓ IN MARKET SUPPORT
- DEDICATED PR & MARKETING
- ☑ COMMITMENT TO ADVERTISING
- **POS & COLLATERAL MATERIAL**
- ▼ TRADE PAGE (ENJOYMAZZA.COM/TRADE)
- ☑ PROACTIVE, REACTIVE & FLEXIBLE



## ADVERTISING



PRINT





PRINT



OUTDOOR





Shop South Shore Wine Company's collections for the perfect bottle for your next celebration.

USE CODE WINE99 FOR 99¢ SHIPPING\*



Victory is sweet! Juicy fruits and honey take center stage in this limited collection of sweet yet balanced wines.

> SHOP THE DOLCE COLLECTION

#### Pop the bubbly!

This bright line-up celebrates our region's storied legacy of sparkling wine production.

> SHOP THE COUPE COLLECTION

Be bold! Enjoy a simply irresistable portfolio of lesser-known varieties curated for the adventurous oenophile.

SHOP THE

Promotion valid on online wine orders \$99+. Exclusions apply.











#### EMAIL + SOCIAL







ROBERT MAZZA NAMED ONE OF WINE'S MOST INSPIRING PEOPLE 2023

JANUARY 16, 2023





#### MAZZA FEATURED AS COVER STORY IN VINTNER MAGAZINE

JANUARY 9, 2023

VINTNER

#### MAZZA FEATURED IN TABLE MAGAZINE – "THE JUDGEMENT OF LAKE ERIE" BLIND TASTING

JANUARY 9, 2023

In an event held to highlight Lake Erie AVA wines, Mazza was the clear favorite in the white wine category. Mazza placed first in the Rosé, Riesling, Pinot Grigio, and Chardonnay categories.





#### WHO MAKES THE MOST WINE AND CIDER IN PA.? TAKE A LOOK AT THE TOP 25

#### JULY 3, 2022

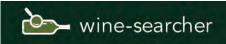
#### 1. Mazza, Erie County, 193,658



#### HYBRID WINE FINDS ITS FORMAT

MAY 20, 2022

Mazza estimates that between 5 and 7 percent of the output is in the form of hybrid sparkling bottles, but "we see that increasing. We've had a stellar response in the markets, and as we expand our distribution beyond Pennsylvania, New York, Connecticut and New Jersey, we see that component as a growth spot."



♥ DRINK With 50 years of fine wine under its belt, Mazza Vineyards (enjoymazza.com) is ready to celebrate with a new sip. Located outside of Erie, the family-owned and operated vineyard was founded in 1972 by brothers Robert and Frank Mazza. This month, to mark the occasion, they are introducing a dry white wine, The Perfect Blanc, to The Perfect Wines collection (enjoyaperfectwine.com). "The Perfect Blanc will be delicately clean and dry with floral and fruity aromas for a—dare I say—perfectly refreshing wine for those warmer days and evenings on the porch, boat or by the pool," says assistant winemaker Matthew Herrera. Joining a crisp rosé, floral bubbly and oaky red, the aromatic white sip—available at PA Libations in Reading Terminal, among other stores—offers the ideal balance between flavor and aesthetic, and is sure to be a favorite summer bottle.

### **PHILADELPHIA STYLE**

The Perfect Blanc blends some of Lake Erie AVA's nore fragrant varieties like vidal blanc, traminette, vignoles and cayuga.



#### TASTING SESSION: MAZZA VINEYARDS / SOUTH SHORE WINE CO.

#### **JANUARY 7, 2021**

[South Shore Wine Co. Grüner Veltliner is a] wonderful example of PA Grüner — nice fruit flavors up front, then crisp and clean on the finish.

#### Pennsylvania Vine Company



The Perfect Rosé and The Perfect Bubbly were named "Best Label Series" (Wine Label Series Winner) in the Beverage Testing Institute World 2021 Packaging Compendium.



#### MAZZA ICE WINE WINNER AT PENNSYLVANIA WINE SOCIETY'S 18TH ANNUAL COMPETITION

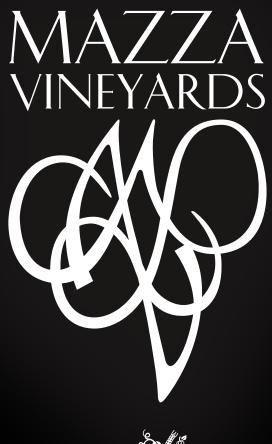
FEBRUARY 10, 2020

It's the second straight year that a white wine has won the intra-state event, which annually takes place at the Hilton Harrisburg. More than 100 people, the biggest crowd ever for one of these events, attended. It drew members of the Wine Society, other guests, and winemaker/ owners representing most of the wineries that finished as finalists.











#### MORE PRODUCT INFO AT ENJOYMAZZA.COM/TRADE

#### **KEVIN FAEHNDRICH**

DIRECTOR OF SALES KEVIN@ENJOYMAZZA.COM +1.607.227.8917



@MAZZAWINES

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