



MAZZA

PARTNERSHIPS

Mazza Partnerships is backed by 55 years of grape harvesting and winemaking in "America's Grape Country," Lake Erie AVA, and 15+ years of distilling experience.

CO-PACKING + CONTRACT PRODUCTION
BULK JUICE, WINE, AND SPIRITS
KEY SERVICES

ENJOYMAZZA.COM

Robert Mazza, Inc. (Mazza), established in 1972, is a second-generation, independently owned and operated wine, spirits, and craft beer producer with locations in northwestern Pennsylvania and western New York.



A MEMBER OF THE MAZZA FAMILY

CO-PACKING + CONTRACT PRODUCTION

Launching, growing, or expanding a wine or spirits brand takes more than production capacity. It takes a partner who understands all aspects of wine and spirits production and what it takes to get a quality product to market.

We put 50+ years of experience to work for brands looking for a trusted production partner - from sourcing and formulation through production, quality control, packaging, and fulfillment.

"We have a 7+ year working relationship with Mazza, which started with tasting boxes and has expanded to successful canning and co-packing projects. Their dynamic team has provided tailored services and solutions that have helped Flaviar meet the needs and changes in market. Overall, we have fostered a relationship of mutual respect, trust, and collaboration."

Jaka Blazon
VP, Product
Flaviar Group



PRODUCT DEVELOPMENT & FORMULATION

We mobilize experienced wine and spirits professionals who understand both the product and the process.

WINE PRODUCTION & PACKAGING

We have capabilities for a range of wine products, including carbonation and traditional method production.

SPIRITS BOTTLING & PACKAGING

We have reliable bottling and packaging solutions for spirits brands from established products to new launches.

SPECIALTY PRODUCTS

We specialize in cream-based wine and spirits with production and packaging support tailored to the product.

PRODUCTION PLANNING & SCHEDULING

We manage production efficiently with experienced planning and scheduling support from start through finished goods.

PACKAGING PROCUREMENT

We can coordinate packaging component procurement, helping simplify the process and keep production moving.

PACKAGING SOLUTIONS

FORMATS:

- Cans
- Kegs
- Bottles in various sizes
- 50 ml bottles for spirits

CLOSURES & FINISHES:

- Cork
- Screwcap
- KERR
- T-cork





BULK JUICE, WINE, AND SPIRITS

An effective production partner should also understand -as Mazza does- quality, consistency, formulation, blending, and the realities of bringing wine and spirits to market.

We give producers access to the highest quality bulk products and specialized production capabilities.

BULK GRAPE JUICE

We source grapes from multi-generational farmers and enduring vines that have matured for decades.

BULK WINE

We provide bulk wine for your own brands, blending programs, product development, or additional production needs.

CUSTOM CRUSH

We have the processing team and capabilities to meet your specifications and timelines.

CUSTOM DISTILLING & BLENDING

We develop spirits to your specifications with custom distilling and blending capabilities.

"We are proud to partner with Mazza because they are a trusted wine production company that expertly crafts our finished sparkling wines to our exact standards. Their commitment to quality, consistency, and winemaking excellence helps us deliver a beautifully finished sparkling wine that we're excited to share with our customers."

*Nate Bubb, Winemaker
Seven Mountains Wine Cellars*



KEY SERVICES

Mazza is helping dozens of businesses, big and small, bring their own creations to life with the best in natural ingredients, production capabilities, and proven expertise. We also understand that there is great complexity behind successful wine and spirits production. Our integrated capabilities and experienced team provides our partners with the proactive services needed to ensure success: including:

PERMITTING/COMPLIANCE

IN-HOUSE LAB

QUALITY CONTROL

PRODUCTION PLANNING

WAREHOUSING

TRUCKING/LOGISTICS

ONGOING PROJECT MANAGEMENT

Our customer intake process starts with an exploratory discussion to gather all the necessary details of a particular product. This discussion and subsequent confirmations inform our compliance, accounting, production, and quality teams so we can move forward effective and efficiently.

“What we value most about working with Mazza is the genuine care and sense of ownership they bring to our product. Their team is professional, responsive, and understands how important every production run is to us as a brand. We trust them not only to execute the work well, but to approach our product with the same attention and dedication they would if it were their own. That commitment to getting things right is what makes Mazza feel like a true production partner.”

*Justin Pass, Founder
Sera Luce*



LEADERSHIP



MARIO MAZZA

General Manager & Vice President

Mario has 25 years of experience in commercial wine and spirits production. He holds a Master's in Enology from the University of Adelaide in Australia where he gained early, hands-on experience in the Barossa Valley and the Adelaide Hills. Mario brought that experience home to the family business where he now leads the company's operations.



GUILLERMO LOMBARDO

Head Winemaker

Originally from Mendoza, Argentina's premier wine-producing region, Guillermo brings two decades of winemaking experience from the diverse terroir of Australia to the vineyards and cellars of Long Island, New York. He is driven by a passion for people to discover and enjoy quality wines.



JOE NELSON

Director of Distilling & Brewing

Joe has more than 20 years of distilling experience. Throughout his career, he has approached his craft with a blend of scientific experimentation and deep knowledge of spirits production. Joe demonstrates his mastery of blending techniques in every batch and barrel.

PARTNERSHIPS TEAM

DEREK VEITH *Lab & Quality Coordinator*

BRANDI BREWER *Compliance Coordinator*

VANESSA RYAN *Assistant Winemaker*

CINDY STAFFORD *Accounting Manager*

JOCELYN GLENN *Partnerships Coordinator*

**OUR MISSION IS TO CRAFT ENJOYMENT, NURTURE GROWTH,
AND HONOR OUR ROOTS.**



QUALITY PROGRAM

Confidence & expertise at every step.

Mazza's cross-functional quality team brings together production, winemaking, distilling & brewing, compliance, food safety, and management to help ensure your product is consistent, compliant, and ready for market.

TEAM

Derek Veith *Lab & Quality Coordinator*
Brandi Brewer *Compliance Coordinator*
Joe Nelson *Director of Distilling & Brewing*
Guillermo Lombardo *Winemaker*
Vanessa Ryan *Asst. Winemaker Preparation & Packaging*

TOOLS

Dashboard & KPI Reporting
Root Cause & Corrective Action
Internal & External Audits
Incident & Complaint Management
Traceability
HACCP & Preventive Controls
Companywide SOPs & Work Instructions
Lean Manufacturing
Six Sigma

HIGH-QUALITY SERVICE

Around the clock availability for questions & concerns
Incident and complaint tracking to evaluate trends
Free testing and consultations as needed

"Mazza has given us a dependable production foundation that has allowed us to focus on building our brand and growing our business. They've helped us maintain the quality and consistency critical to our products while accommodating the company's changing needs as we've scaled."

Marc-Kwesi Farrell, Founder & CEO
Ten To One Rum



CREDENTIALS

Established 55 years ago, Mazza, is deeply integrated into the wine and spirits industry and continues to develop its reputation as a benchmark producer nationally & globally.



LICENSES AND PERMITS:

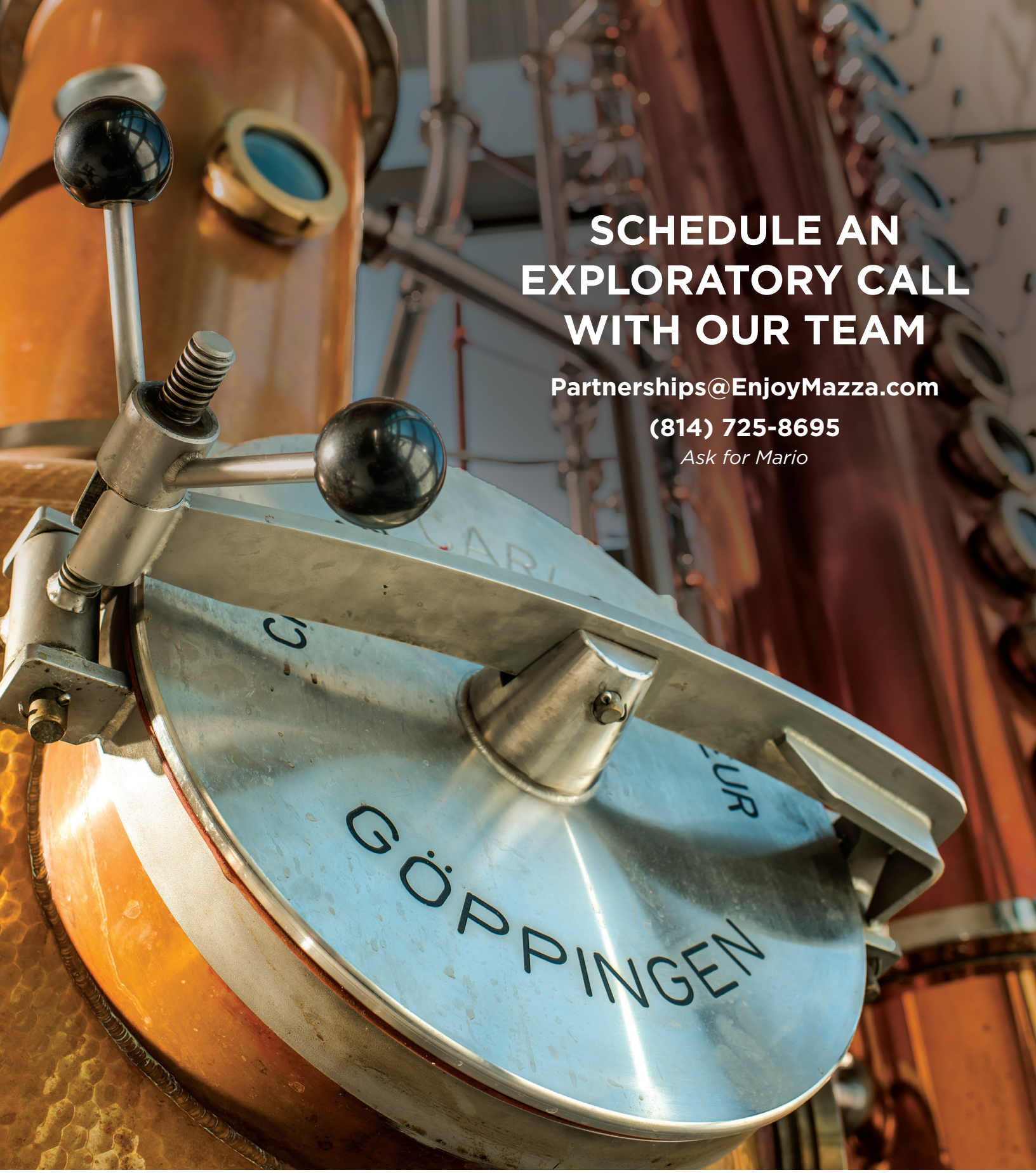
Pennsylvania Limited Winery
Pennsylvania Limited Distillery
New York Farm Winery and
Commercial Winery
New York Farm (D) and A-1 Distillery
Federal Wine and Spirits Importer Permit
Seeking Organic Importing and
Packaging Certification from USDA

PRODUCTION & PACKAGING SUPPLIERS:

Iron Heart Canning
ClearSource
Waterloo Container
Hauser Packaging
Spearhead Global
McCarty Printing/Walco Label
Niagara Label
TLF Graphics
Trysk Print Solutions

Mazza is also a founding member of the Canned Wine Consortium





SCHEDULE AN EXPLORATORY CALL WITH OUR TEAM

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(814) 725-8695

Ask for Mario